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We drive towards a competitive digital Europe that is inclusive, fair and sustainable.

We are looking for likeminded partners and collaborators in everything we do.







#### EIT DIGITAL IS AN IMPACT ORGANISATION

+3500

EIT Digital Master School graduates

300

EIT Digital's Deep Tech **startup** portfolio €1,3B

Total funds raised by EIT Digital supported scaleups €330M+

EIT Digital Equity Portfolio Valuation

**EIT Digital is partnership organisation**. With an ecosystem of 350+ digital innovators, most of our programs and initiatives are made in collaboration with them.

We are bringing together academia, research and innovation. Our aim is to build a competitive digital Europe, aligned with the UN Sustainable Development Goals.



#### EIT DIGITAL IS AN IMPACT ORGANISATION

101

EU proposals submitted

75

EU proposals reviewed

30

EU proposals approved

€170M

Total value of currently running EU projects

EIT Digital is a portal for partners to attract EU funds via joint EU projects with 10+ year experience in securing funds and handling large grants via EU projects. Currently, our success rate is 40%.

Since September of 2022, EIT Digital applied to 101 EU proposals together with its partners, 75 of which have been reviewed and 30 successfully awarded for a total worth €170M.

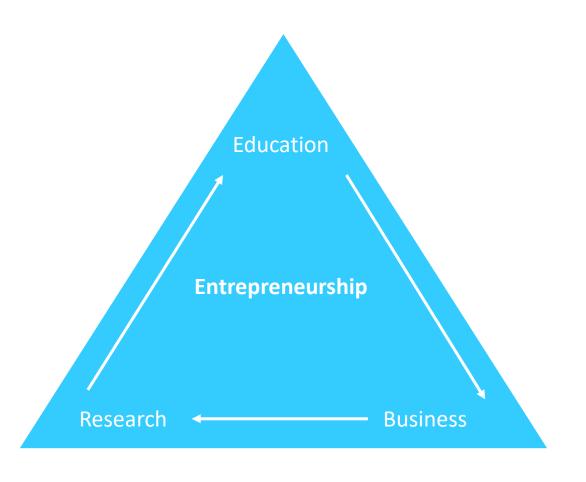
Most relevant programmes: Horizon Europe, Digital Europe Programme, InvestEU, EIC, EIF, EIB, European Defence Fund.



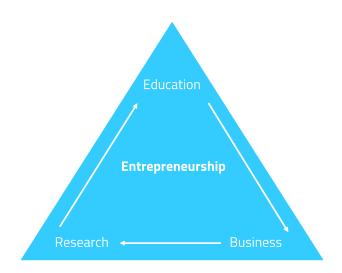
## The Knowledge Triangle

# EDUCATION FOR INNOVATION

## INNOVATION FOR EDUCATION







- MSL programs updated through EU grants with our partners
- +300 new alumni every year
- 2000+ new learners in one-week SSLs and upskilling/reskilling training courses by EIT Digital

9

2

11

17

3500+

Masters
Programmes
(120 ECTS)

Masters
Degrees
+ 1 EIT Label
Certificate

Countries – a unique European mobility

Leading
Universities in
Europe

Alumni of the Master School since 2009



- 9 Masters Programmes (120 ECTS)
- We update our MSL programs through EU grants with our partners
- CNI & HPC and Digital Enterprise 4.0 proposals will be submitted today.



- Robotics\*
- 2. Cloud And Network Infrastructures
- 3. Cyber Security\*
- 4. Data Science
- 5. Embedded Systems and Chips Design\*
- 6. Human Computer Interaction And Design
- 7. Fintech
- 8. Fintech 4 Business
- 9. Al and Emotion Al\*



11 countries 17 universities















UNIVERSITY OF TURKU

















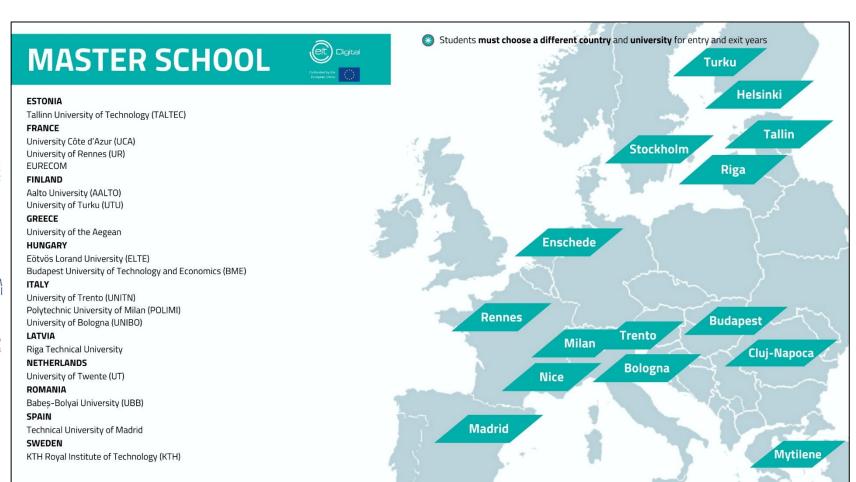
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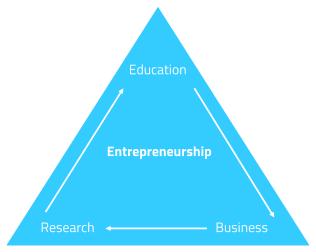












16

1

9

9

10M

**Partners** 

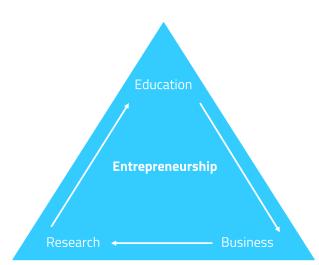
Master
Degree
+ 1 EIT Label
Certificate

Countries – a unique European mobility

Leading
Universities in
Europe

Grant





Academic partners	UNITN	METU  PERCENT CAST  TEXTS OF THE PERCENT CAST  TOTAL C	UR Université de Rennes	KTH	UBB	AALTO  Aalto University	POLIMI	UNS  ASTRONOMY  ASTRON
Entry year	х	х	х	Х	х	х	х	х
Exit year	х		х	Х	х	х		Х





14

1

8

8

10M

**Partners** 

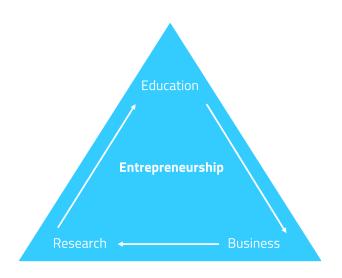
Master
Degree
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Certificate

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Universities in
Europe

Grant







Leveraging the Power of Al: The Case of ChatGPT



Navigating Project Management with Al: A Modern Approach



Generative Al: Unlocking the Future of Customer Journeys



Al Conscience: Unraveling the Ethical Dilemmas of generative Al

CERTIFICATE OF COMPLETION

+1.000

+1.500

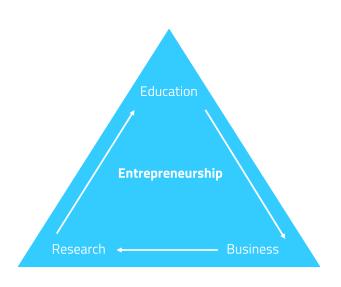
+800

**New Learners** 

New Leads

**Test and Certificates** 







+450

+50

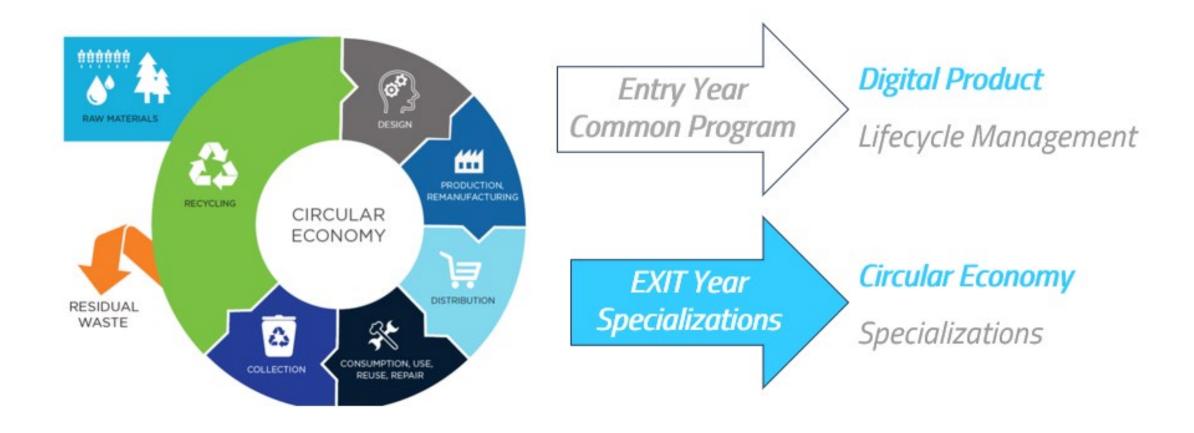
+4

**New Learners** 

Start-Ups

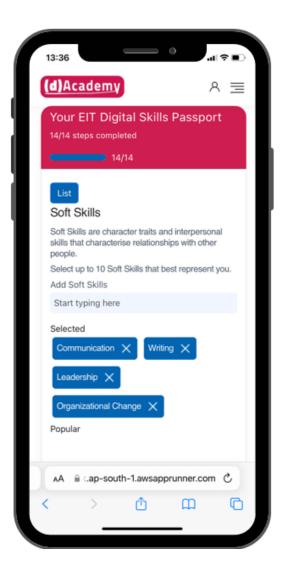
**Cohorts** 







## The Applied Knowledge Triangle: Innovation for Education



#### (d)Academy

- O1 Digital Skills Passport: Utilises 14 data attributes to create personalised passports for learners to authenticate their skills.
- O2 Curated Learning Pathways: The (d)Academy platform incorporates an advanced skills mapping system, tailoring learning journeys based on individual needs.
  - Skills 1st Matching: The platform enables real-time, skills-based job matching, expanding talent pools and transforming recruitment processes.



### The Applied Knowledge Triangle: Innovation for Education

SENIOR MANAGERS

Looking for short-term training opportunities. Immediate impact and High ROI. ELITE

MASTERS' STUDENTS Students with a clear understanding about their future. Plurilingual, nomads, possible entrepreneurs, looking for PREMIUM learning TECH & BUSINESS opportunities.

YOUNG & MIDDLE
MANAGERS – SMALL &
MEDIUM COMPANIES

THE SWEET SPOT – GREAT OPPORTUNITY

Young & Middle managers, Entrepreneurs, who need new impulses to widen the business perspective and get tech skills. They will be future senior managers, but the need a strong upskilling since they left Universities at least 10 years before.

GENERAL PUBLIC (Public Administrations, primary - secondary school, adult learning...)

Extract from the EUROPEAN SKILLS AGENDA:
"To succeed, lifelong learning for all must
become a reality in Europe. Education at a young
age remains fundamental, but is only the
beginning of a life full of learning"

#### The Applied Knowledge Triangle: Innovation for Education

#### Power Skills

- Communication and Teamwork
- Leadership
- Productivity
- ...



Lucia

- Who: young manager, 30-35 years old, good technical skills, needs power skills to advance in his career
- What: Teaching Cases in Leadership
- How: on-line (MOODLE) or in presence. The material developed is suitable both for on-line and face-to-face teaching.
- Learning Outcomes:
- ✓ Understand different approaches to leadership
- ✓ Select the right approach for leadership development
- ✓ Learn to set strength-based goals

#### Tactical Skills

- Strategy and Business Intelligence
- Design Thinking
   Markating
- · Project Management
- Entrepreneurship
- ...



- Who: junior manager, 30-35 years old, business studies, needs tactical skills to move his business from traditional to digital.
- What: Digital Marketing and/or Business Strategy and Al
- How: on-line (Moodle): 10 Videos and/or in presence
- Learning Outcomes:
- Know the basic concepts, theories and processes regarding Digital Marketing and Al
- ✓ Hands on experience on how to set an e-commerce and use services such as Google Adwords.
- ✓ Using AI to improve margins and revenues and to disrupt markets

#### Technical Skills

- Cybersecurity
- Artificial Intelligence
- Big Data
- Embedded Systems
- Digital System Design
- Solid State Devices
- ..



- Who: a small local public administration that needs to learn how to organize and analyze data to deliver a better service to the community
- What: Applied Data Science Bootcamp
- How: in presence, 4 days
- Learning Outcomes:
- ✓ Deep dive into the latest techniques and get hands-on with real world data projects
- ✓ learn how to use predictive analytic-solutions and intelligent applications to solve real business problems

#### Technical Skills

- Cybersecurity
- Artificial Intelligence
- Big Data
- Embedded Systems
- Digital System Design
- · Solid State Devices
- ...



GrandPa

- Who: a grandfather eager to learn about new technologies.
- What: NOTHING from EIT-Digital, but YES from Potential Partners

https://digital-skills-jobs.europa.eu/en/opportunities/training/digital-revolution

- How: ON-LINE: The Digital Revolution -
- Learning Outcomes:
- Employing non-technical language, Digital Revolution's aim is to open a window to technology for anyone and offers a comprehensive overview of the history and evolution of digitalization.